



ELICA POWER

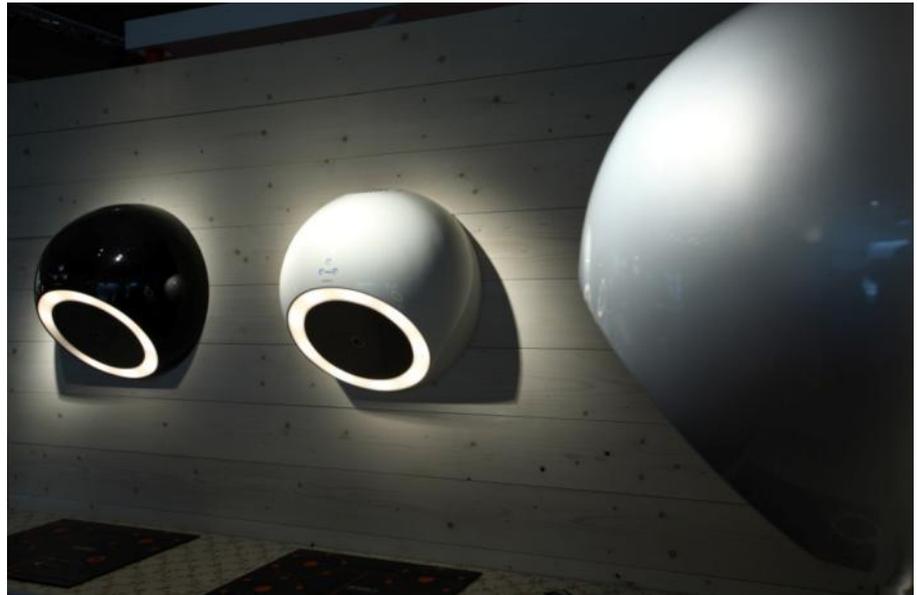
AGENDA

> 2010 Key Figures

> FIME Brand

> Industrial Footprint

> Distribution Network



Elica Group's Turnover **350 mln €**

of which:

294 mln € Range Hoods

56 mln € Electric Motors (+ 20 mln€ vs Hoods)



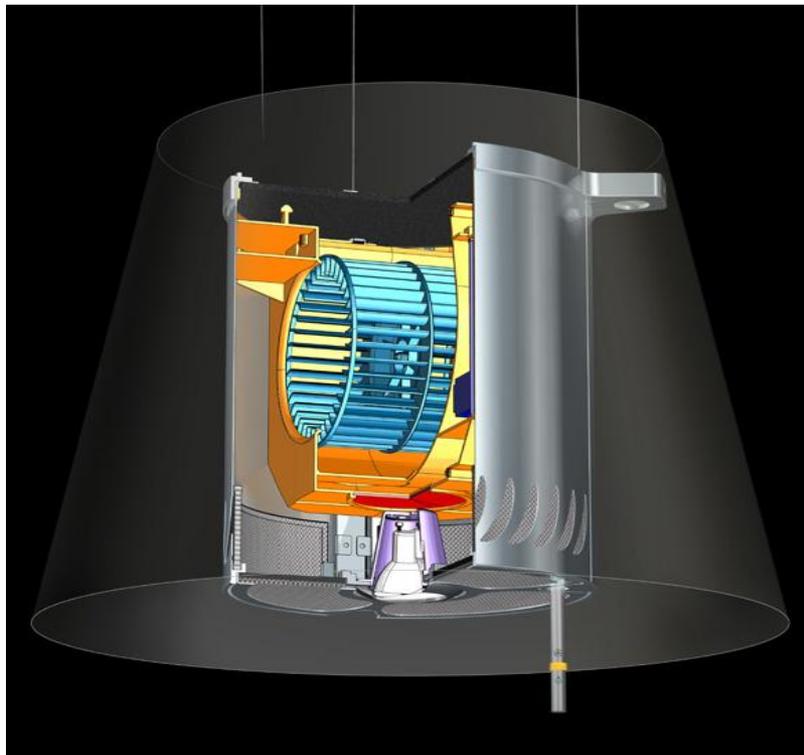
Employees: **3000**

Annual production: about **5.000.000** units as Hoods

Annual production: about **15.000.000** units as Electric Motors

First in class for new technology developments

evolution



Revolution



1st January 2010, FIME merger into Elica



Commercial Refrigeration: **BLDC motors**



Heating: **BLDC motors**

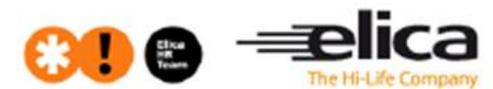
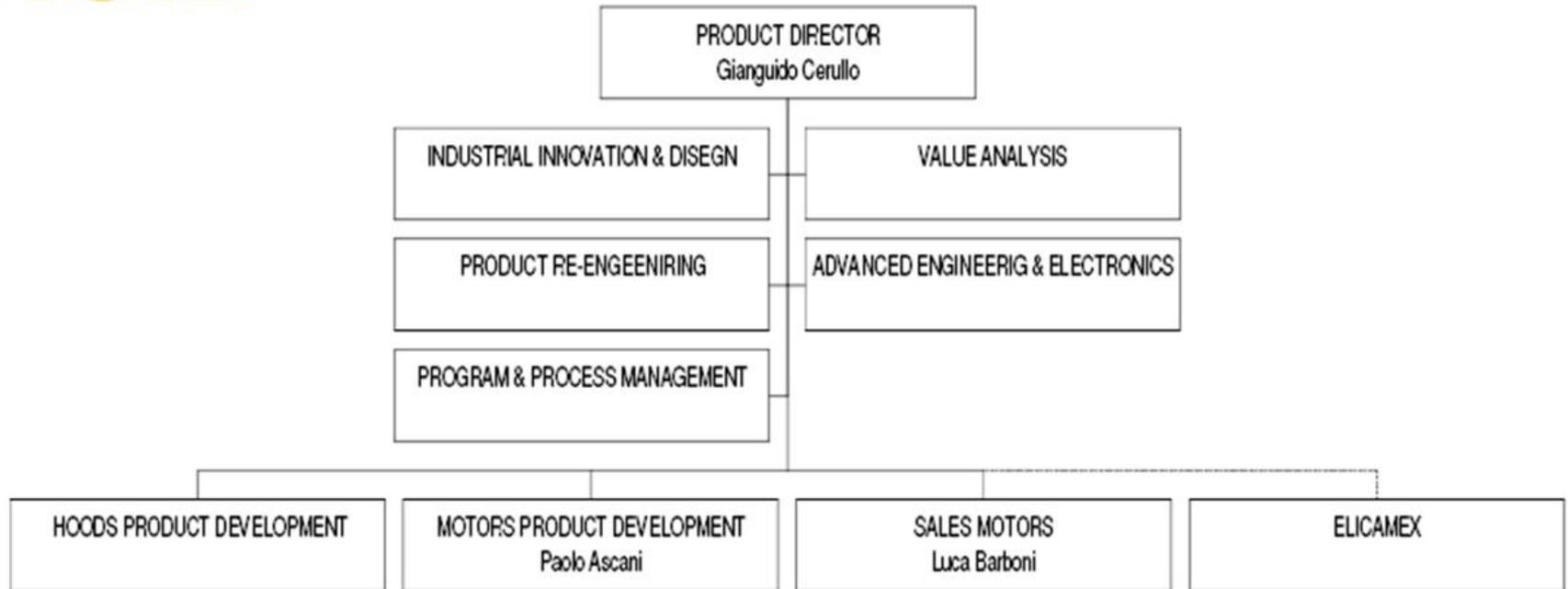


Ventilation: **Induction motors & BLDC**



Appliances: **induction motors**

R&D



2010 Heating Business



- Strategic Partner of important industrial players
- European Leadership in the heating sector



→ Condensing: 450K pcs



→ No-Condensing: 2,2M pcs



Revenues: 34M €

Heating Products

Heating Market

Condensing Boiler

Conventional Boiler

Water Heaters

Premix Gas Blowers

Exhaust Gas Extraction Blower



"PX series" blower



"GR series" blower

2010 Ventilation Business



- Strategic Partner of important industrial players
- Total ventilation business 27 M€ of which 20 M€ Elica Group



Sheet, plastic, aluminium blowers



Capacitor, shaded poles motors



Revenues: 7M €

2010 Ventilation Business

RANGE of PRODUCTS

All the know how and technology in motors, impellers and blowers



- S frame: capacitor
- Serial & Not Serial
 - Stack from 15mm to 55mm

Application

Range Hoods
Shredders
Pumps

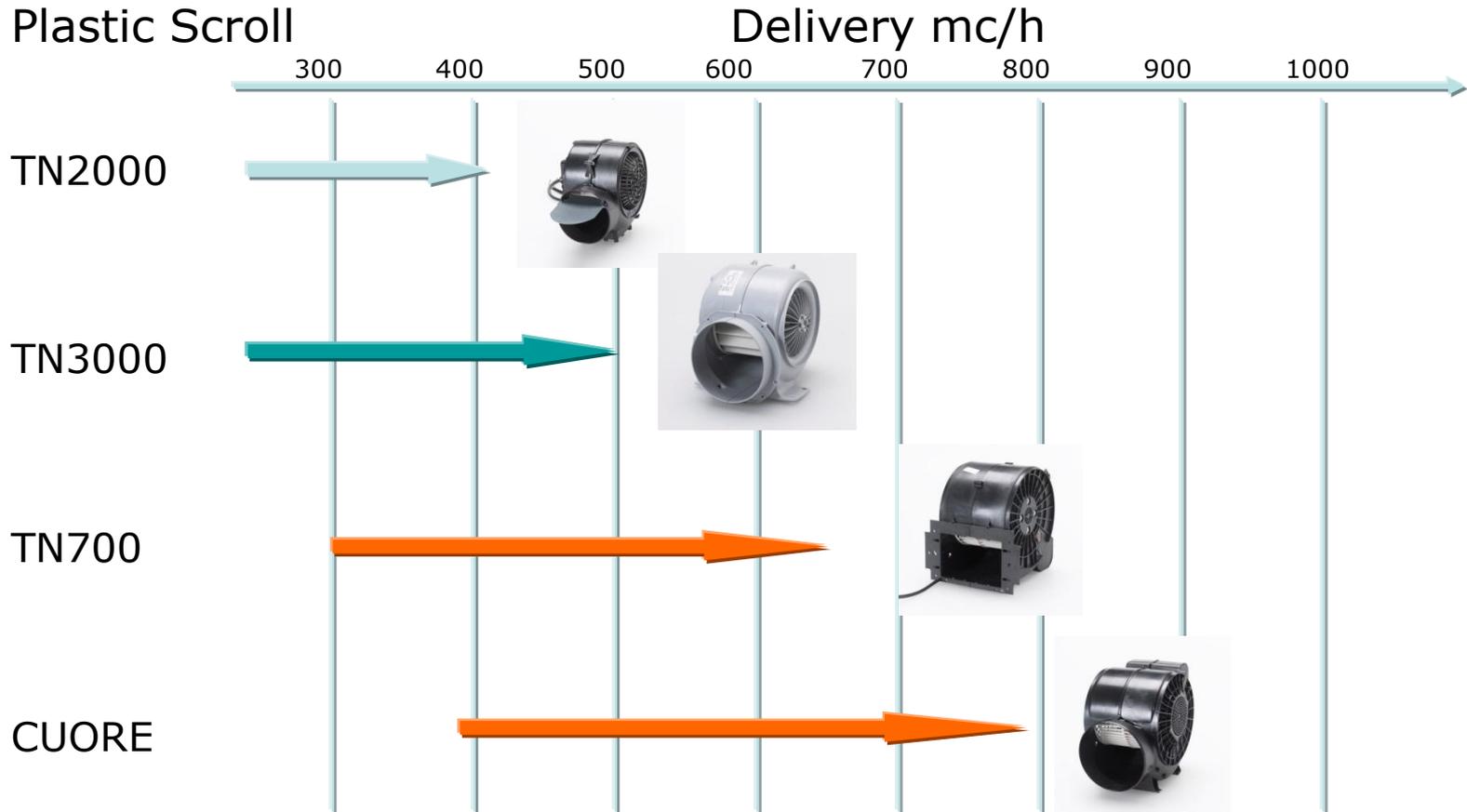


- K frame: shaded pole
- Clockwise & anticlockwise
 - Stack from 20mm to 42mm

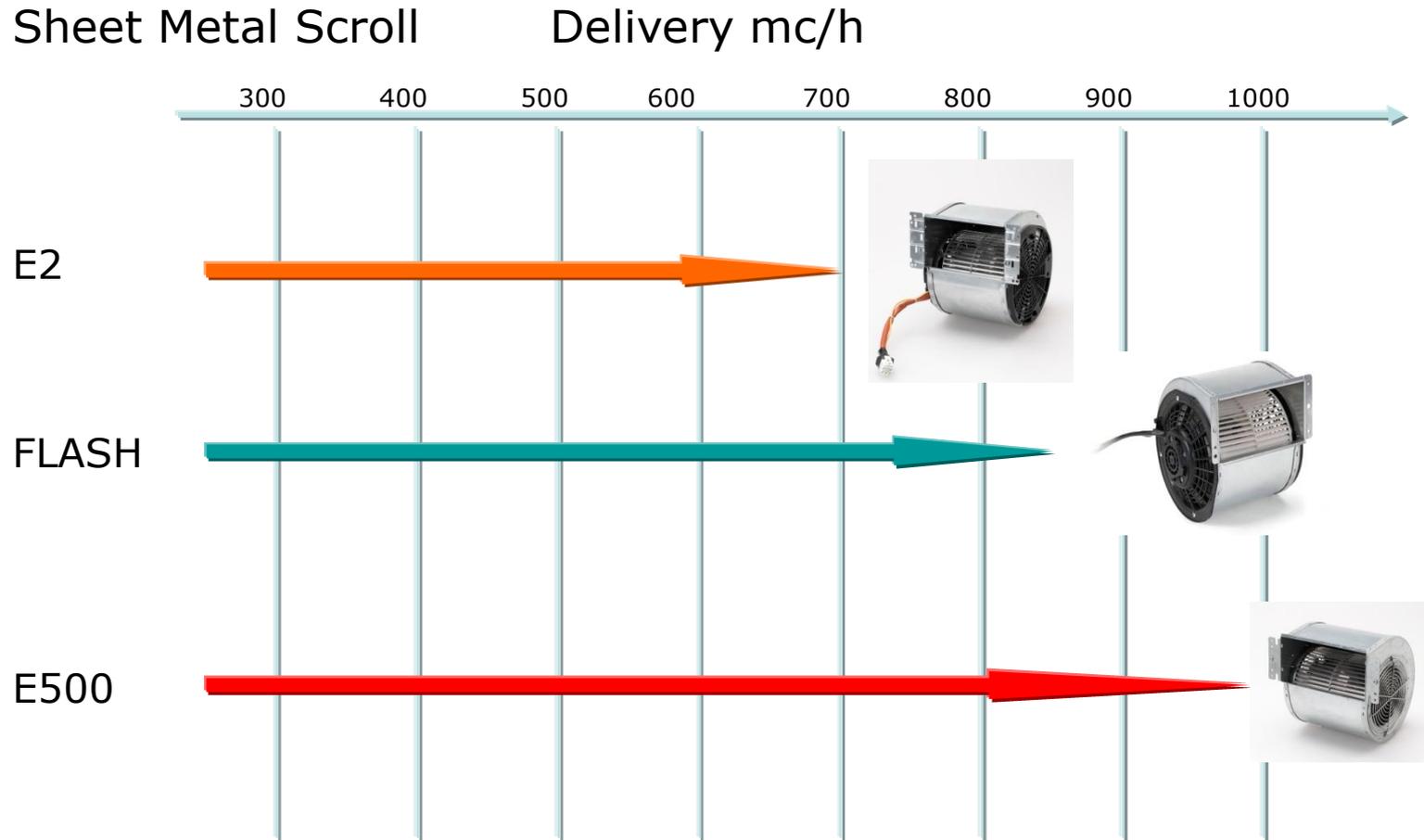
Application

Range Hoods

2010 Ventilation Business



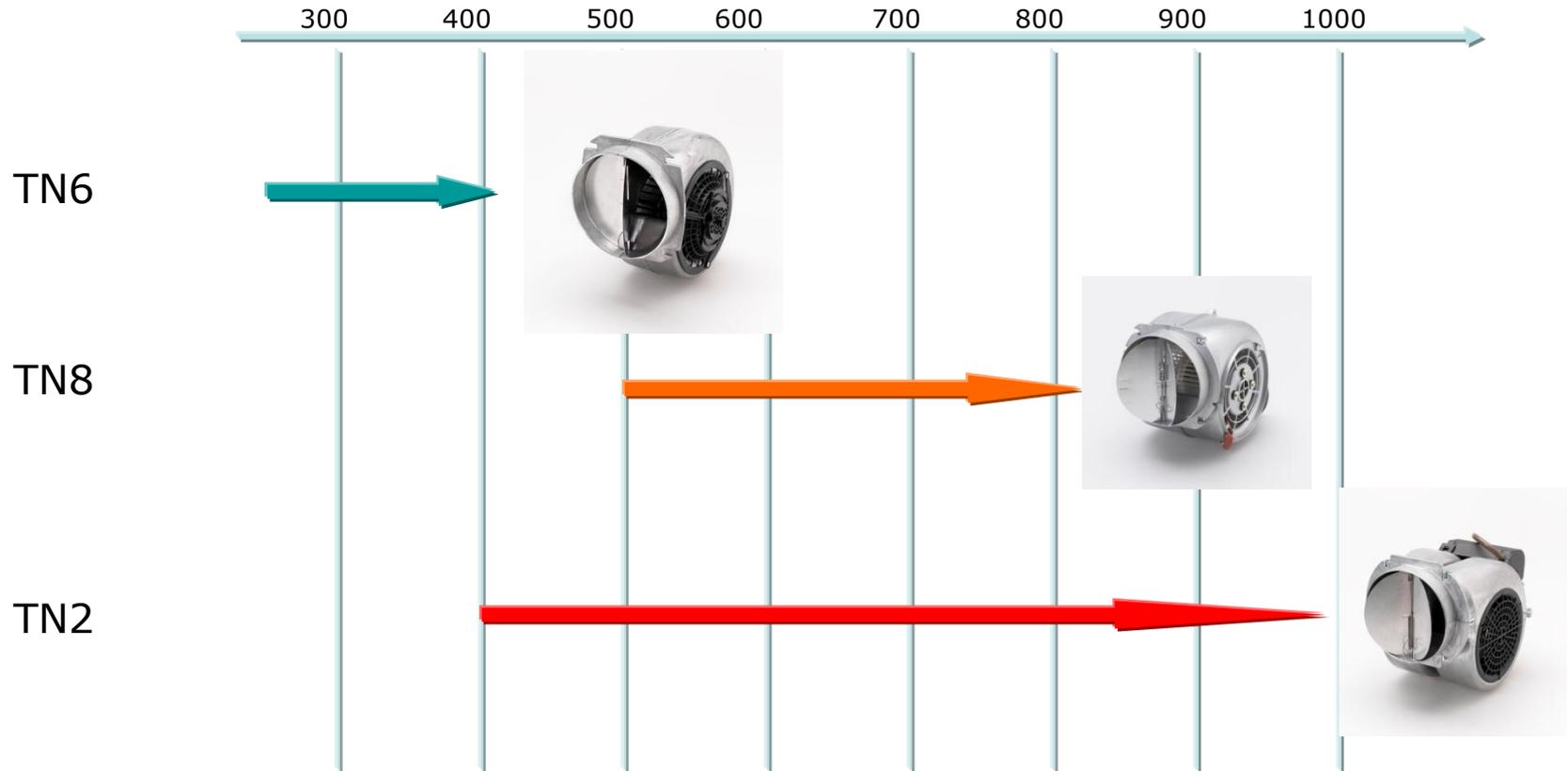
2010 Ventilation Business



2010 Ventilation Business

Aluminium Scroll

Delivery mc/h





- European Leadership in oven C-frame motors
- Customized products



Oven C-frame

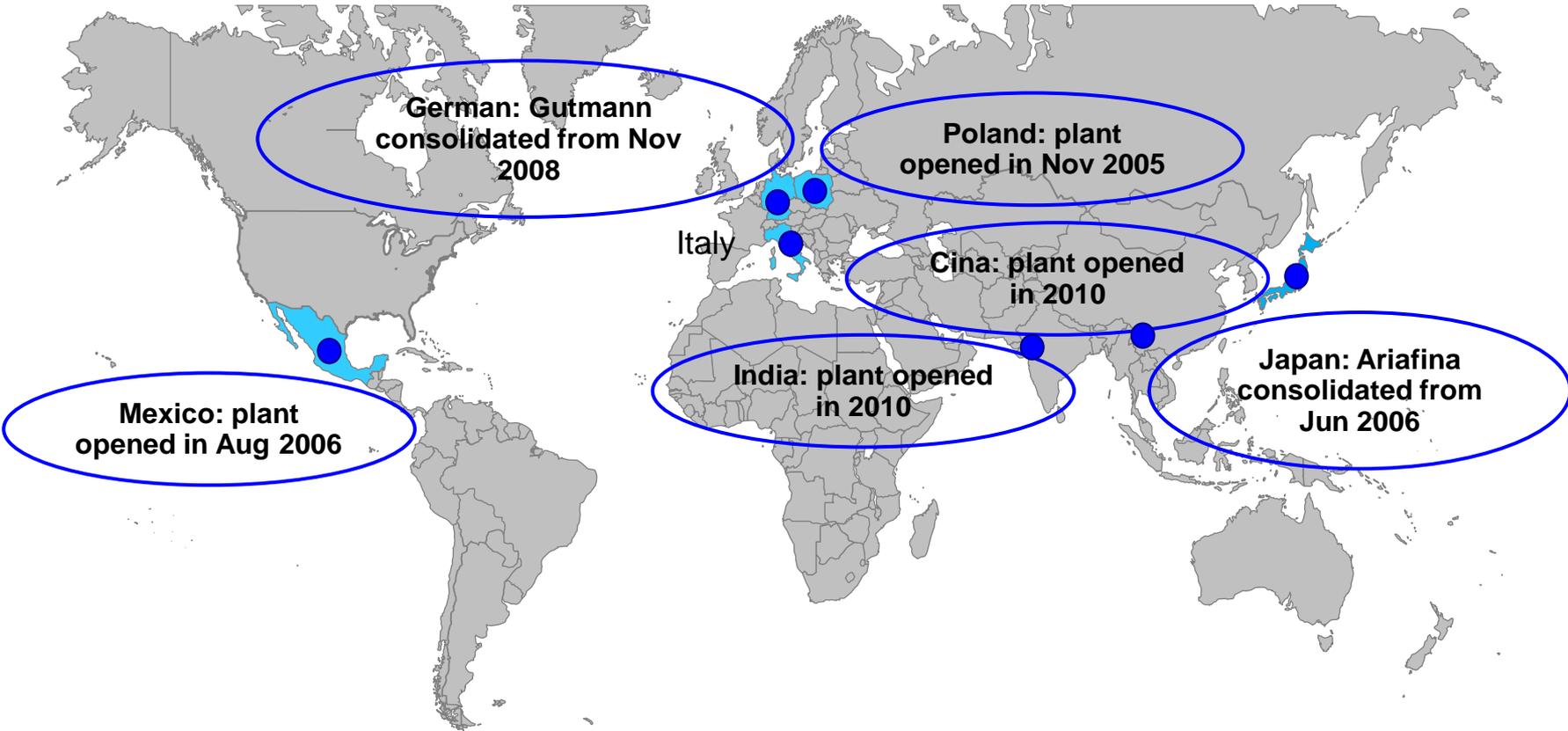


No-frost C-frame



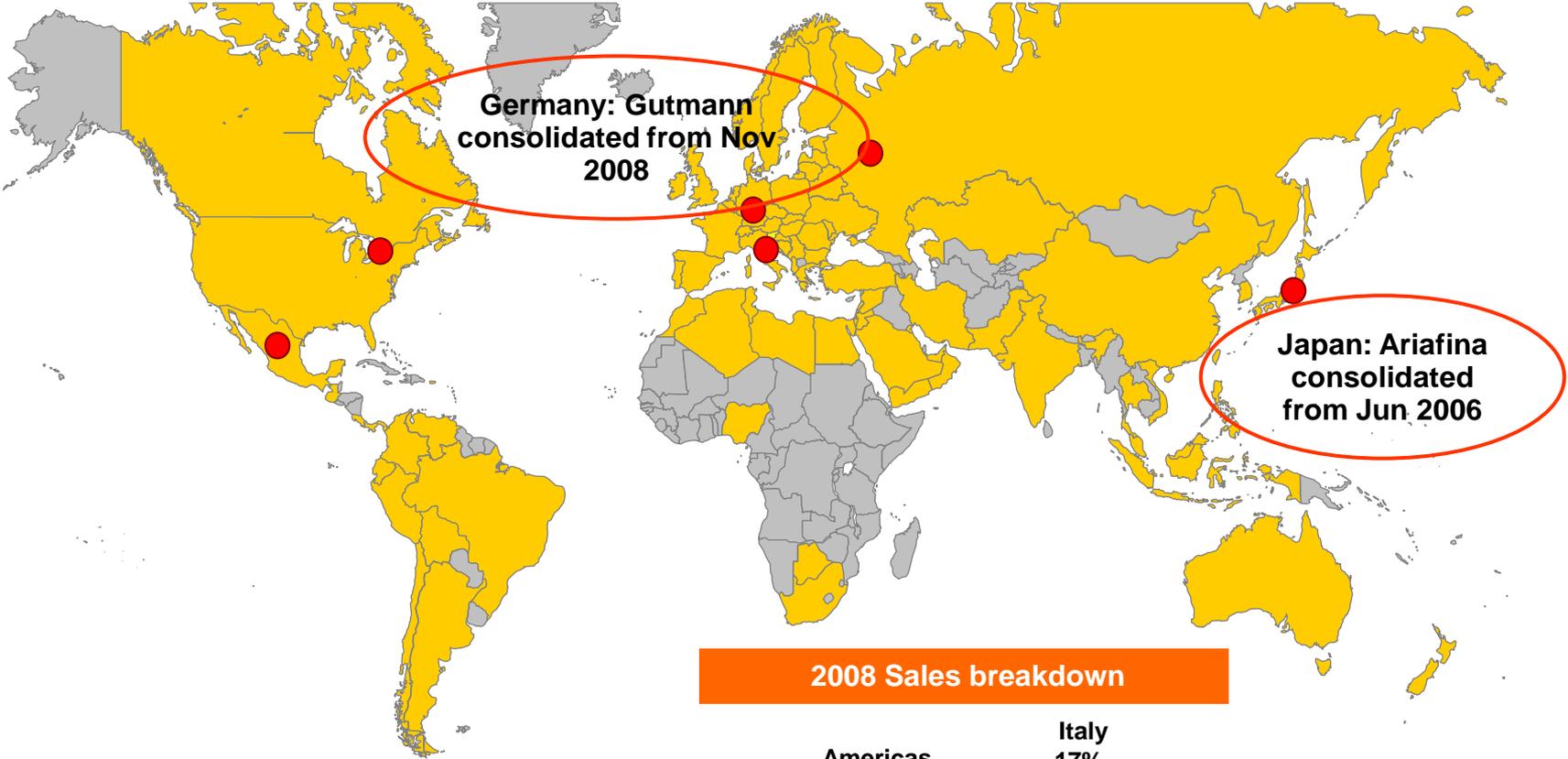
Revenues: 15M €

Elica is a Worldwide Player – Industrial Footprint



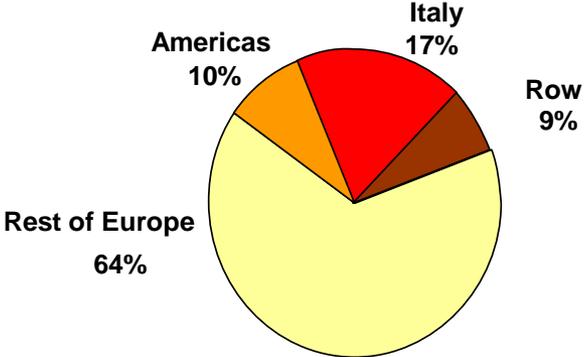
● Elica's industrial premises (8 sites, 5 of which in Italy)

Elica is a Worldwide Player – Distribution Network



- Elica active markets
- Elica direct distribution

2008 Sales breakdown



2006 October, Elica public Company

Elica ha il piacere di invitarla
alla **Conferenza Stampa** per la quotazione
sul Mercato Telematico Azionario
di Borsa Italiana SpA

Martedì 31 Ottobre 2006 Ore 10,00
Nhow Hotel
Via Tortona 35

Interverranno:
Francesco Casoli: Executive Chairman
Massimo Marchetti: Chief Executive Officer
Vincenzo Maragliano: Chief Financial Officer

Coordinatori dell'Offerta Globale
Responsabile del Collocamento
per l'Offerta Pubblica, Sponsor e Specialista

 **UniCredit**
Markets & Investment Banking
UniCredit Banca Mobiliare S.p.A.

Coordinatore dell'Offerta Globale
JPMorgan 

Advisor Finanziario
ING 
WHOLESALE BANKING

RSVP
Image Building
Simona Raffaelli, Laura Basso, Carmen Cecchini.
tel. 02.89.01.13.00



THANK YOU !

